

CTLLEATHER.COM
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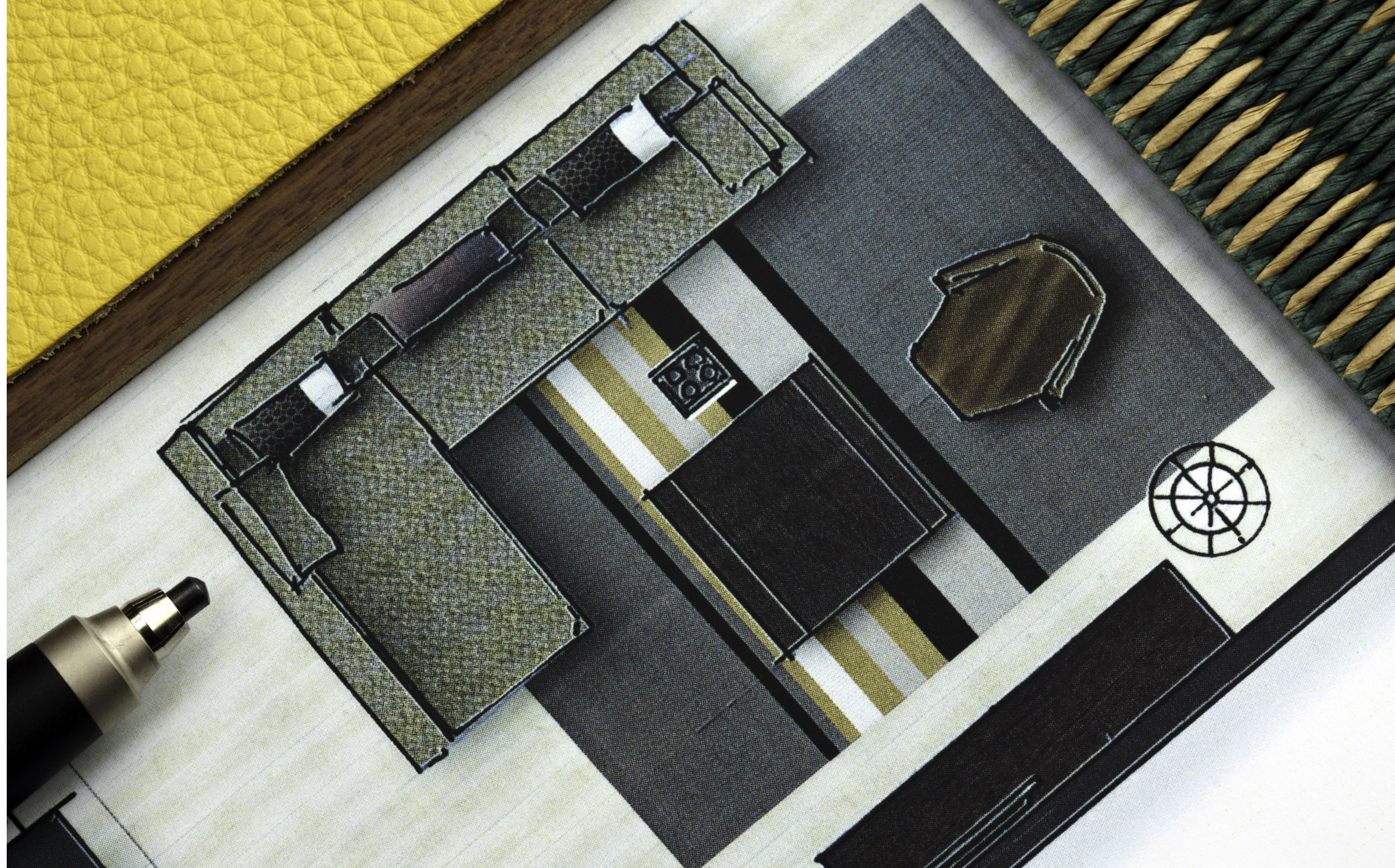
CTL LEATHER INC

ABOUT US

Incorporated in 1993 in Toronto, Canada, CTL Leather a privately owned company, designs and develops innovative and exceptional leathers with elite tanneries, as well as component products for the hospitality, residential, design, automotive, aviation and marine industries. CTL Leather traces its roots back to the OVL Group, a family group of companies that moved to Toronto, Canada in the early 1980s. In the late 1980s, the OVL Group expanded its product base to supply leathers to the contract and residential furniture manufacturers, an expansion which eventually led to the incorporation of CTL Leather in the early 1990s.

Evolution from

- Tannery Leather Agent
- Leather Warehousing
- Furniture Components Supplier
- Cut & Sew Plant



LEATHER EVOLUTION



Up until the mid-1990s, CTL Leather's primary business was the supply of upholstery leather, representing a large European group of tanneries. As domestic producers sought leather know-how, CTL expanded its product offering to include Cut-and-Sew manufacturing for the contract and home furnishings industries, as well as the addition of high-end home furnishings components including mechanisms, furniture legs and bases.

During this time, CTL also expanded its upholstery leather offerings to include tanneries from Asia and South America.

The turn of the century saw CTL further expand its business from residential and contract manufacturers to include hand bag, architects, procurement companies and designers.

LEATHER SOURCING

- 20yr relationship with some of world's largest tannery groups
- Sourcing from Italy, Brazil, Argentina, Uruguay with worldwide raw material sourcing
- Strict Quality Control (selection & colour standards)
- Leather Inspection at source
- 12wk schedule for onsite R&D at tanneries
- Over 5 million square feet & 1000 SKUs stocked In Canada
- Custom Development (new articles & colours)

Product Offerings:

- Naked
- Finished
- Corrected
- Distressed
- Hair on Hide
- Automotive / Marine / Aviation Grade
- Aniline
- Semi-Aniline
- Wax Pull-ups
- Vinyl Match



CTL LEATHER HISTORY

	1985		1990		1995		2000		2005		2010		2015		2020
Agent For European Tanneries															
CTL Founded															
Residential Leather Warehouse Begins															
Furniture Components Added To Leather Line															
Contract Leather Warehouse Begins															
Vinyl Stocking Program Begins															
Cut & Sew Plant Added for Contract Customers															
Brazilian Hide Sourcing Begins															
Cut & Sew Expansion into Brazil For Residential															
Cut & Sew Automotive begins in Canada															
Facility Expansion Toronto															
Argentinean Hide Sourcing Begins															
Cut & Sew Expansion into Argentina															
Upgraded all Specifications															
Facility Expansion Toronto															
Added 500 SKUs to Line															
Expanded Branding and Marketing															
Cut & Sew Expansion to Handbags															
Added 300 SKUs to Line															
Upgraded all Specifications															





SUPPLIER LEATHER SOURCING

- Worldwide raw material sourcing capabilities to match leather and customer requirements.
- Long term relationship with world's largest raw material suppliers.
- Superior purchasing power, due to their size and volume requirements.
- Strict Quality Control (selection).
- Multiple inspection points including leather inspection at source.

SUPPLIER PLANTS/SALES OFFICES



Plants



Sales Offices





SERVICES

Our business is leather, but our strength is partnerships

We supply industry leaders across North America

Markets Covered

- Residential
- Contract & Design Community
- Hospitality
- Handbags
- Automotive (OEM, Aftermarket) / Aviation / Marine
- Healthcare

Services Offered

- Leather Hides
- Cut
- Cut & Sew
- Furniture Components
- Custom Development



RESIDENTIAL

Our residential services include:

- Leather stocking with over 1000 SKUs
- Leather / Vinyl match
- Custom development
- Quality control
- Cut & Sew Program
- Components



CONTRACT

Our contract services include:

- Leather stocking with over 1000 SKUs
- Vinyl match
- Custom development
- Quality control
- Cut & Sew Program
- Components



HOSPITALITY

Our hospitality services include:

- Leather stocking with over 1000 SKUs
- Vinyl match
- Custom development
- Quality control
- Cut & Sew Program
- Components



AUTO / AVIATION / MARINE

Our automotive, aviation and marine products and services include:

- Leather stocking for interior seating (OEM, Aftermarket)
- Leather for steering wheels (OEM, Aftermarket)
- Cut & Sew Program
- Custom leather development and options
- Rigorous quality control
- Ability to match any industry specification



HANDBAGS

Our Handbag products and services include:

- Leather stocking for Handbags
- Cut & Sew Program with COM Material Options
- Custom leather development and options
- Rigorous quality control
- Ability to match any industry specification





CUT & SEW PROGRAM

Our cut & sew programs & services include:

- Strict quality control guidelines
- 100% cut & sewn part inspection and traceability
- “Quick-Ship” program
- Pattern design, development & modifications
- COM capabilities (leather, vinyl, fabric)
- Leather-Vinyl Match

QUALITY CONTROL

Production Control Plan for C&S Programs

Pattern Development

- Iterative development procedure
- Sewing instructions definition
- Leather cutting standard definition on physical patterns

Leather Cutting Standards

- Established with customer & are part specific
- ‘A’, ‘B’ and ‘C’ cutting area standards (CTL matrix)
- Documented standards used by cutting & inspection team

Dye-Lot Control

- Triplicate Master Files
- Documented labeling & approvals
- Spectrophotometer backup by shipment (leather & vinyl)
- Long pallet storage

Iterative Quality Control Program for continuous improvement

MECHANISMS

Our mechanism program includes:

Seat, Back, Footrest and Headrest mechanisms

Dye-cast, Bent Metal, Plastic and Wood products

- Extractable, multiple positions, revolving
- Joints & Hinges with return springs
- With & without gas piston operation

Side & Back Mounted accessories

- Anodized aluminum cup holders
- Shelves and drawers (wood, glass, lighted)
- CD and Magazine holders Shelves

Frame mechanisms (with & without mattresses)





LEGS & BASES

Our leg & base program includes:

- Dye-cast, Bent Metal, Plastic and Wood products
- Custom Design & Development
- Over 100 stocked designs
- NA office for European manufacturer (300+)
- European, Asian and North American manufacturing
- “Quick-ship” program

Product Offerings:

- | | |
|--------------------|---------------------|
| • Metal legs/bases | • Chair legs |
| • Castors | • Toe Caps |
| • Swivel bases | • Multiple Finishes |
| • Flute bases | • Lead Free Paint |

ABOUT LEATHER HIDES

We stand behind the workmanship and integrity of our products. CTL Leather's products are made with the highest standards and rigorous quality assurance in mind.

Our products are guaranteed against manufacturing and material defects resulting from normal use. If a manufacturing defect occurs in one of our products within one year of purchase, after an assessment at an independent lab, if the results show that the product is defective, we will gladly exchange or repair the product.

With time, however, leather will naturally distress. We cannot guarantee items against every day wear and tear. Title and risk of damage and loss during transit for items purchased from CTL Leather pass to you upon delivery of the items to the carrier FOB CTL Leather's dock.

You are responsible for filing any claims with carriers for damaged, lost shipments and/or delayed shipments.





ENVIRONMENTAL RESPONSIBILITY

Management commitment to reduce our 'environmental footprint'

Materials purchasing of 100% recycled products where possible

- Pallets, packaging, office supplies, etc

Recycling of waste materials

- 100% recycling of all excess packaging & office waste
- Production materials (where local programs exist)

Committed to partnering with Tanneries that:

- Are focused on continuous improvement
- Are Environmentally Responsible (no heavy metal & polluting agents)
- Source from farms & countries that are respectful of animal welfare
- Strive to exceed industry & local certification requirements

CTL Product Certification

- Current products meet low-emission and flammability certifications
- Our customer's products using our components have been Greenguard certified
- Investigating certification of CTL's products (Greenguard, Blue Angel, etc.)

CTL OFFICES



CTL WAREHOUSE

